

GENERAL SERVICES ADMINISTRATION

Federal Supply Service Authorized Multiple Award Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage*!TM, a menu-driven database system. The INTERNET address for GSA *Advantage*!TM is: http://www.GSAAdvantage.gov.

Contract Number: GS00F103DA

Contract Period: April 1, 2016 through March 31, 2026

Current Modification: PO-0013, effective April 1, 2021

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DUNS Number: Telephone:

Contractor:

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CUSTOMER INFORMATION:

	•	wirden Special Item Humber(s) with appropriate cross reference to page numbers.				
SIN	Recovery	SIN Description				
541330ENG	541330ENGRC	Engineering Services				
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management				
		Support, and Business Program and Project Management Services				
541715	541715RC	Engineering Research and Development and Strategic Planning				
611430	611430RC	Professional and Management Development Training				
611512	611512RC	Flight Training				
OLM		Order-Level Materials (OLM)				

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Professional Support Staff = \$52.50

1c. The Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services.

Please see price list starting on page 3

- **2. Maximum Order:** \$1,000,000.00
- **3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area): Domestic only
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). Please see Attachment.
- 7. Quantity discounts: None Offered
- **8. Prompt payment terms**: 1%, 15 Days, Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9. Foreign items (list items by country of origin): None
- 10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

- 10d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 11. F.O.B Points(s): Destination
- 12a. Ordering Address: Same as Contractor
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address: Same as company address
- 14. Warranty provision: Contractor's standard commercial warranty.
- 15. Export Packing Charges: N/A
- 16. Terms and conditions of rental, maintenance, and repair: N/A
- 17. Terms and conditions of installation: N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: $N\!/\!A$
- 18b. Terms and conditions for any other services: N/A
- 19. List of service and distribution points: N/A
- 20. List of participating dealers: N/A
- 21. Preventive maintenance: N/A
- 22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 22b. If applicable, Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services at the following: <u>www.technomics.net</u>

The EIT standards can be found at: www.Section508.gov/.

- 23. Data Universal Numbering System (DUNS) number: 007077105
- 24. Notification regarding registration in System for Award Management (SAM) database: Technomics is registered in SAM (System for Award Management). Information details are current and updated, as necessary.

SIN(s)	Labor Catagory Minimum Vacuus		Minimum Years of	Option Period 1					
Proposed	Labor Category	Education	Experience	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	
					04/01/22- 3/31/2023	04/01/23- 3/31/2024	04/01/24- 3/31/2025	04/01/25- 3/31/2026	
541611, 611430, 611512	Jr. Functional Specialist	Bachelors	6	\$111.24	\$113.58	\$115.96	\$118.40	\$120.89	
541611, 611430, 611512	Functional Specialist	Bachelors	8	\$131.47	\$134.23	\$137.05	\$139.92	\$142.86	
541611, 611430, 611512	Sr. Functional Specialist	Bachelors	10	\$157.62	\$160.93	\$164.31	\$167.76	\$171.28	
541611, 611430, 611512	Principal Functional Specialist	Bachelors	12	\$183.71	\$187.57	\$191.51	\$195.53	\$199.64	
541611, 611430, 611512	Jr. Cost Analyst	Bachelors	1	\$71.62	\$73.13	\$74.66	\$76.23	\$77.83	
541611, 611430, 611512	Cost Analyst	Bachelors	3	\$114.32	\$116.72	\$119.18	\$121.68	\$124.23	
541611, 611430, 611512	Sr. Cost Analyst	Bachelors	5	\$141.97	\$144.96	\$148.00	\$151.11	\$154.28	
541611, 611430, 611512	Principal Cost Analyst	Bachelors	10	\$165.41	\$168.88	\$172.43	\$176.05	\$179.74	
541611, 611430, 611512	Professional Support Staff**	High School	0	\$58.25	\$59.47	\$60.72	\$62.00	\$63.30	
541611, 611430, 611512	Associate Management Analyst	Bachelors	0	\$76.66	\$78.27	\$79.92	\$81.60	\$83.31	
541611, 611430, 611512	Jr. Management Analyst	Bachelors	2	\$96.39	\$98.41	\$100.48	\$102.59	\$104.74	
541611, 611430, 611512	Management Analyst	Bachelors	6	\$152.51	\$155.72	\$158.99	\$162.33	\$165.73	
541611, 611430, 611512	Sr. Management Analyst	Bachelors	10	\$186.16	\$190.07	\$194.06	\$198.14	\$202.30	

Attachment – Price List and Labor Category Descriptions

SIN(s)	SIN(s) Labor Category Minimum Years of			Option Period 1					
Proposed	Labor Category	Education	Experience	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	
				04/01/21-	04/01/22-	04/01/23-	04/01/24-	04/01/25-	
1		1	I	3/31/2022	3/31/2023	3/31/2024	3/31/2025	3/31/2026	
541611, 611430, 611512	Principal Management Analyst	Bachelors	15	\$200.60	\$204.82	\$209.12	\$213.51	\$217.99	
541611, 611430, 611512	SME 1	Bachelors	15	\$223.84	\$228.54	\$233.34	\$238.24	\$243.25	
541611, 611430, 611512	SME 2	Bachelors	20	\$241.15	\$246.21	\$251.38	\$256.66	\$262.05	
541611, 611430, 611512	SME 3	Bachelors	25	\$305.09	\$311.50	\$318.04	\$324.72	\$331.54	
541611, 611430, 611512	SME 4	Bachelors	30	\$345.76	\$353.02	\$360.43	\$368.00	\$375.73	
541330ENG, 541715	Program Manager	Bachelors	15	\$217.56	\$222.13	\$226.79	\$231.56	\$236.42	
541330ENG, 541715	Project Manager III	Bachelors	10	\$196.48	\$200.60	\$204.82	\$209.12	\$213.51	
541330ENG, 541715	Project Manager II	Bachelors	8	\$159.09	\$162.44	\$165.85	\$169.33	\$172.89	
541330ENG, 541715	Project Manager I	Bachelors	5	\$132.70	\$135.49	\$138.33	\$141.24	\$144.21	
541330ENG, 541715	Subject Matter Expert IV	Bachelors	25	\$321.19	\$327.94	\$334.82	\$341.85	\$349.03	
541330ENG, 541715	Subject Matter Expert III	Bachelors	20	\$298.82	\$305.09	\$311.50	\$318.04	\$324.72	
541330ENG, 541715	Subject Matter Expert II	Bachelors	15	\$243.27	\$248.38	\$253.60	\$258.92	\$264.36	
541330ENG, 541715	Subject Matter Expert I	Bachelors	10	\$213.78	\$218.27	\$222.85	\$227.53	\$232.31	

SIN(s)	Labor Category	Minimum	Vears of	Option Period 1				
Proposed	Labor Category	Education		YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
				04/01/21-	04/01/22-	04/01/23-	04/01/24-	04/01/25-
1		1	1	3/31/2022	3/31/2023	3/31/2024	3/31/2025	3/31/2026
541330ENG, 541715	Engineer/Analyst V	Bachelors	15	\$202.64	\$206.89	\$211.24	\$215.67	\$220.20
541330ENG, 541715	Engineer/Analyst IV	Bachelors	10	\$184.50	\$188.37	\$192.33	\$196.37	\$200.49
541330ENG, 541715	Engineer/Analyst III	Bachelors	5	\$139.85	\$142.79	\$145.79	\$148.85	\$151.97
541330ENG, 541715	Engineer/Analyst II	Bachelors	2	\$102.43	\$104.59	\$106.78	\$109.02	\$111.31
541330ENG, 541715	Engineer/Analyst I	Bachelors	1	\$78.94	\$80.60	\$82.29	\$84.02	\$85.78

** SCLS labor category

Service Contract Labor Standards (SCLS) Matrix

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No				
Professional Support Staff	01020 - Administrative Assistant	2015-4281				

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide)

LABOR CATEGORY DESCRIPTIONS

SINs 541611, 611430, & 611512:

Jr. Functional Specialist

Minimum Education/Experience: Bachelor's degree with at least 6 years of relevant experience

Functional Responsibilities: Perform, direct and coordinate a variety of critical tasks in areas as strategic planning, consulting services, program and acquisition management, independent estimates and assessments, cost analysis training, research, and any reporting and documentation associated with project objectives. Works closely with senior staff members to ensure work effort meets client requirements.

Functional Specialist

Minimum Education/Experience: Bachelor's degree with at least 8 years of relevant experience

Functional Responsibilities: Perform a variety of critical tasks in areas as strategic planning, consulting services, program and acquisition management, independent estimates and assessments, cost analysis training, research, and any reporting and documentation associated with project objectives. Works closely with senior staff members to ensure work effort meets client requirements.

Sr. Functional Specialist

Minimum Education/Experience: Bachelor's degree with at least 10 years of relevant experience

Functional Responsibilities: Perform, direct and coordinate a variety of critical tasks in areas as strategic planning, consulting services, program and acquisition management, independent estimates and assessments, cost analysis training, research, and any reporting and documentation associated with project objectives. Works closely with senior staff members to ensure work effort meets client requirements.

Principal Functional Specialist

Minimum Education/Experience: Bachelor's degree with at least 12 years of relevant experience Functional Responsibilities: Plan, perform, direct and coordinate a variety of critical and complex tasks service areas as strategic planning, consulting services, program and acquisition management, independent estimates and assessments, cost analysis training, research, and any reporting and documentation associated with project objectives. Demonstrates knowledge, expertise and aptitude in developing solutions, recommendations and outcomes that address customer organization's needs and challenges. Routinely interacts with senior level client representatives.

Jr. Cost Analyst

Minimum Education/Experience: Minimum of 1 year experience and Bachelor's Degree

Functional Responsibilities: Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Specializes in assisting with or performing analysis of actual cost data, assists with the production of forward looking cost estimates, and prepares presentations of cost data in meaningful formats. Works closely with senior Analysts or Team Leads.

Cost Analyst

Minimum Education/Experience: Minimum of 3 years of experience and Bachelor's Degree

Functional Responsibilities: Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Specializes in performing analysis of actual cost data, acts as a task lead with the production of forward looking cost estimates, and oversees the presentations of cost data in meaningful formats. Directs the activities of junior staff as necessary.

Sr. Cost Analyst

Minimum Education/Experience: Minimum of 5 years of experience and Bachelor's Degree

Functional Responsibilities: Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles, and is recognized as a leader within functional area. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in- depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Specializes in leading a task in the analysis of actual cost data, the production of forward looking cost estimates, and leads a team in the presentations of cost data in meaningful formats. Demonstrated managerial and supervisory skills.

Principal Cost Analyst

Minimum Education/Experience: Minimum of 10 years of experience and Bachelor's Degree

Functional Responsibilities: Leading expert with superior knowledge and experience developing and applying analytic methodologies and principles, and is recognized as a top leader within functional area. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing primary, senior leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Specializes in supervising task leads in the analysis of actual cost data, the production of forward looking cost estimates, and leads a team in the presentations of cost data in meaningful formats. Demonstrated managerial and supervisory skills.

Demonstrated managerial and supervisory skills.

Professional Support Staff

Minimum Education/Experience: Minimum of a HS Diploma

Functional Responsibilities: Depending on the functional specialty, support the program management staff in the preparation of deliverables, internal reports, briefings, and drawings associated with the project being supported.

Associate Management Analyst

Minimum Education/Experience: Bachelor's degree (No required minimum experience)

Functional Responsibilities: Possesses knowledge, limited experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely under the supervision of senior Management Consultants or Task Leads.

Jr. Management Analyst

Minimum Education/Experience: Bachelor's degree with at least 2 years of relevant experience

Functional Responsibilities: Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior Management Consultants or Task Leads.

Management Analyst

Minimum Education/Experience: Bachelor's degree with at least 6 years of relevant experience

Functional Responsibilities: Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of other staff as necessary.

Sr. Management Analyst

Minimum Education/Experience: Bachelor's degree with at least 10 years of relevant experience

Functional Responsibilities: Possesses significant knowledge, experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior management personnel.

Principal Management Analyst

Minimum Education/Experience: Bachelor's degree with at least 15 years of relevant experience

Functional Responsibilities: Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of more junior staff as necessary.

Subject Matter Expert 1

Minimum Education/Experience: Bachelor's degree with at least 15 years of relevant experience

Functional Responsibilities: Possesses extensive enterprise-wide knowledge and experience in one or more functional areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Utilized on projects for their specific expertise in support of the

creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. Provides high-level insight and guidance to have an effect on objectives of complex efforts and in support of client organization's strategic purpose and goals.

Subject Matter Expert 2

Minimum Education/Experience: Bachelor's degree with at least 20 years of relevant experience

Functional Responsibilities: Possesses extensive enterprise-wide knowledge and experience in one or more functional areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Utilized on projects for their specific expertise in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. Provides high-level insight and guidance to have an effect on objectives of complex efforts and in support of client organization's strategic purpose and goals.

Subject Matter Expert 3

Minimum Education/Experience: Bachelor's degree with at least 25 years of relevant experience **Functional Responsibilities:** Possesses extensive enterprise-wide knowledge and experience in one or more functional areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Utilized on projects for their specific expertise in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. Provides high-level insight and guidance to have an effect on objectives of complex efforts and in support of client organization's strategic purpose and goals.

Subject Matter Expert 4

Minimum Education/Experience: Bachelor's degree with at least 30 years of relevant experience

Functional Responsibilities: Possesses extensive enterprise-wide knowledge and experience in one or more functional areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Utilized on projects for their specific expertise in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. Provides high-level insight and guidance to have an effect on objectives of complex efforts and in support of client organization's strategic purpose and goals.

SINs 541330ENG & 541715:

Program Manager

Minimum Education/Experience: Bachelor's degree with at least 15 years of relevant experience Functional Responsibilities: Provides planning, direction, and coordination functions of a designated program or complex project to ensure contract performance requirements and objectives are accomplished. Directs activities of personnel on a specific project. Responsible for budget, schedule, and performance. Monitors and controls expenditures.

Project Manager III

Education/Experience: Bachelor's degree with at least 10 years of relevant experience

Functional Responsibilities: Provides planning, direction, and coordination functions of a designated complex project to ensure contract performance requirements and objectives are accomplished. Directs activities of personnel on a specific project. Responsible for budget, schedule, and performance. Monitors and controls expenditures.

Project Manager II

Education/Experience: Bachelor's degree with at least 8 years of relevant experience **Functional Responsibilities:** Provides planning, direction, and coordination functions of a designated project to ensure contract performance requirements and objectives are accomplished. Directs activities of personnel on a specific project. Responsible for budget, schedule, and performance. Monitors and controls expenditures.

Project Manager I

Education/Experience: Bachelor's degree with at least 5 years of relevant experience **Functional Responsibilities:** Provides planning, direction, and coordination functions of a designated projects to ensure contract performance requirements and objectives are accomplished. Directs activities of personnel on a specific project. Responsible for budget, schedule, and performance. Monitors and controls expenditures.

Subject Matter Expert IV

Education/Experience: Bachelor's degree with at least 25 years of relevant experience **Functional Responsibilities:** Provides advice in highly specialized technical, program, or project areas. Provides expert guidance and advice in the PES primary disciplines and functional specialties including but not limited to, engineering design, requirements analysis, feasibility analysis, studies.

Subject Matter Expert III

Education/Experience: Bachelor's degree with at least 20 years of relevant experience **Functional Responsibilities:** Provides advice in highly specialized technical, program, or project areas. Provides expert guidance and advice in the PES primary disciplines and functional specialties including but not limited to, engineering design, requirements analysis, feasibility analysis, studies.

Subject Matter Expert II

Education/Experience: Bachelor's degree with at least 15 years of relevant experience **Functional Responsibilities:** Provides advice in technical, program, or project areas. Provides expert guidance and advice in the PES primary disciplines and functional specialties including but not limited to, engineering design, requirements analysis, feasibility analysis, studies.

Subject Matter Expert I

Education/Experience: Bachelor's degree with at least 10 years of relevant experience

Functional Responsibilities: Provides advice in technical, program, or project areas. Provides expert guidance and advice in the PES primary disciplines and functional specialties including but not limited to, engineering design, requirements analysis, feasibility analysis, studies.

Engineer/Analyst V

Education/Experience: Bachelor's degree with at least 15 years of relevant experience. Substitutions do not apply. **Functional Responsibilities:** Plans, organizes, direct, and conducts strategic planning for highly specialized technical programs of extensive scope and complexity. The engineering problems are difficult to define, and may require novel approaches and the use of sophisticated techniques. Has extensive technical responsibility for interpreting, organizing, executing, and coordinating assignments, including the direction of other staff.

Engineer/Analyst IV

Education/Experience: Bachelor's degree with at least 10 years of relevant experience. Substitutions do not apply. Functional Responsibilities: Plans, organizes, direct, and conducts strategic planning for highly specialized technical

programs of extensive scope and complexity. The engineering problems are difficult to define, and may require novel approaches and the use of sophisticated techniques. Has extensive technical responsibility for interpreting, organizing, executing, and coordinating assignments, including the direction of other staff.

Engineer/Analyst III

Education/Experience: Bachelor's degree with at least 5 years of relevant experience. Substitutions do not apply. **Functional Responsibilities:** Plans, organizes, direct, and conducts strategic planning for highly specialized technical programs. The engineering problems are difficult to define, and may require novel approaches and the use of sophisticated techniques. Has moderate/extensive technical responsibility for interpreting, organizing, executing, and coordinating assignments, including the direction of other staff.

Engineer/Analyst II

Education/Experience: Bachelor's degree with at least 2 years of relevant experience. Substitutions do not apply. **Functional Responsibilities:** Applies specialized knowledge of engineering disciplines and functional specialties in areas of assignments for strategic planning for high specialized technical programs or acquisition and life-cycle management services. Works under the general supervision of more senior engineer/analyst.

Engineer/Analyst I

Education/Experience: Bachelor's degree with at least 1 years of relevant experience. Substitutions do not apply. **Functional Responsibilities:** Typically uses prescribed methods, performs specific and limited portions of broader assignments for high specialized technical programs or acquisition and life-cycle management services. Works under the supervision of more senior staff.

Substitutions

Master's degree substitutes for 2 years of experience and PhD substitutes for 4 years of experience. With a High School Diploma, 4 years of experience substitutes for a Bachelor's Degree, 6 years of experience substitutes for a Master's Degree and 8 years of experience substitutes for a PhD. With a Bachelor's Degree, 2 years of experience substitutes for a Master's Degree and 4 years of experience substitutes for a PhD. With a Master's degree, 2 years of experience substitutes for a PhD. With a Master's degree, 2 years of experience substitutes for a PhD.
